



# RAISING the standard

news from **IPAF** supporting the world of powered access

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[www.ipaf.org](http://www.ipaf.org)

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## Italian industry examines impact of Work at Height Directive



The 4th IPAF Convention of the Italian Powered Access Industry will look at the impact of the EU Temporary Work at Height Directive in the civil, industrial construction and maintenance industries.

The Convention will be held on 26 October 2006 from 15.00 to 18.00 in the "Sala Bianca" of the SAIE Congress Centre in Bologna. Directive 2001/45/EC was ratified in Italy with D.Lgs 235 of 8 July 2003, with the aim of preventing falls from height. The Convention will look at how the law is being applied across industry.

IPAF will be present during the exhibition at Stand 1 at the Rental SAIE in Hall 35. SAIE will also be the occasion for several events: the IPAF Manufacturers' Committee Meeting, the IPAF

Telehandlers Committee Meeting, and an Open Telehandlers Meeting. Dates, times and venues are listed on the back page of this bulletin and can also be found at [www.ipaf.org](http://www.ipaf.org)

## All set for telehandlers with integrated platforms

The first test IPAF training course for telehandlers with integrated platforms was successfully completed this August. The first PAL Cards for the Telehandler Platform - Integrated (TPI) category were issued to two employees of Taylor Woodrow Construction Ltd.

"The course is aimed at experienced and certified telehandler operators who may need to operate access platform attachments from within the basket rather than from the cab of the telehandler," said Peter Grant of Merlo UK. Grant chairs the IPAF Telehandler Committee and has been working closely

with IPAF in developing this course.

Grant explained, "Basic working platforms, without any controls, are still widely in use in the UK, although they are designated 'inappropriate' by the HSE for use on telehandlers capable of lifting above 6m. Many telehandler manufacturers now offer fully integrated platform attachments, complying with the requirements of EN 280. The telehandler/platform combination becomes, in effect, a mobile elevating work platform and requires training additional to, and not covered by, standard telehandler operating courses."

Authorities in countries throughout Europe, e.g. Switzerland, France and Italy, are increasingly restricting the use of "dumb" baskets in favour of "smart" baskets with integrated controls. The IPAF course will become available worldwide.

The first one-day course, covering theory and practical on-site training, was given by Brian Parker of Peter Hird Ltd, an IPAF senior instructor and member of the IPAF Training Committee. The two trainees, Alan Rae and Ryan McCue, were able to test the telehandler to its full lifting height of 25m at the site with high rise apartments.

*The first test course for telehandlers with integrated platforms was successfully completed at the Taylor Woodrow Western Harbour site in Edinburgh.*



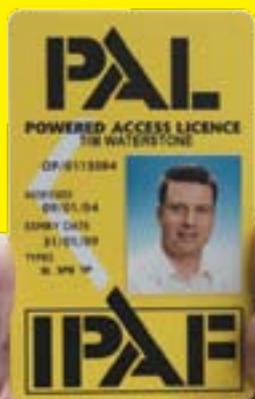
# A quarter million PAL Cards

IPAF has issued the 250,000th PAL Card (Powered Access Licence), announced managing director Tim Whiteman in September.

"This is an amazing thing," said Whiteman. "The PAL Card has gone from humble beginnings less than 15 years ago to become a truly international training programme. A quarter million people have taken the time to get trained, which makes the industry safer, but there are at least a million more to be trained."

The PAL Card is awarded to people who successfully complete training on powered access equipment. A PAL Card is valid for five years and shows the equipment categories that the holder has been trained to operate. More than 200,000 people currently hold a valid PAL Card.

The IPAF training programme started in 1992 in the UK and is approved by the UK Major Contractors Group. Operators holding an IPAF PAL Card should be welcomed on any MCG site. A record 50,000 PAL Cards were issued in 2005. The PAL Card is recognised in many countries, including France, Germany, Italy, the Netherlands, Spain, Switzerland and the USA.



www.ipaf.org

# Members only

IPAF members benefit from a growing portfolio of services specially tailored for the access industry. Each service can be accessed by quoting the company name and IPAF membership number. Details are at [www.ipaf.org](http://www.ipaf.org)

## Prompt business information

To succeed in today's tough economic climate, you need to stay one step ahead of your competitors. You need relevant and accurate information, delivered to you quickly.

Knowing where to find this information can be time-consuming, frustrating and often costly. This is where the Business Information Service from the Institute of Directors (IoD) in London can help. IPAF members can take advantage of this service free of charge. Experienced researchers spend up to 30 minutes answering enquiries and have access to a wealth of material including trade directories, business journals and statistics in addition to several online databases. Information is provided within 24 hours of placing your enquiry. The researchers are able to answer a wide range of enquiries, which have included the following:

- I am thinking of using a new supplier and want to find out more about them. Can you supply me with their latest report & accounts and any press comment?
- What are the forecasts and key trends for the UK construction industry?
- We are recruiting a new member of staff, what is the going rate for the industry?

- I need to find the contact details of building maintenance contractors within London and the South East.
- Do you have statistics on the number of accidents at work?
- What are my responsibilities, liabilities and duties as a newly appointed director?
- Can you supply details of tree surgeons based in East Anglia?
- What is the average remuneration package for a managing director in a company with a turnover of £5 million?
- I want a list of companies that produce aerial platforms in France.
- We are reviewing our health and safety policy, what should be included within our policy?

IPAF members can use the service by phone, e-mail or fax. The researchers will ask for your IPAF membership number with your query and they will usually provide you with an answer within 24 hours on working days.

Tel: +44 20 7451 3100  
Fax: +44 20 7321 0145  
E-mail: [businessinfo@iod.com](mailto:businessinfo@iod.com)

## Specialist insurance

IPAF has teamed up with Henderson Insurance Brokers to bring its members the commercial advantage of market leading cover at reduced premiums. This arrangement is backed with a service team that understands the platform industry and the associated risks.

*The Henderson Group banks on its record of providing specialist insurance for the access industry.*

The range of cover provided includes:

- Employers & Public Liability
- Plant – All Risks
- Motor Fleet
- Engineering

- Professional Indemnity
  - Directors & Officers
- "The package includes a dedicated scheme to cover Professional Indemnity," said David Fryer, associate director with Henderson's. "The facility that we have negotiated with insurers is only for IPAF members and only via Henderson's."

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## Easy software to manage rentals

IPAF members now enjoy a 10 percent discount on rental management software from inspHire, available in both Office and Corporate editions. inspHire offers comprehensive software to track all aspects of the business—from service scheduling and pre-delivery inspections, to machine certification data and profitability levels.

Tel: +44 870 013 0030  
E-mail: sales@inspHire.com



## Online guide available

Not sure how to use the IPAF online application system? A user guide that outlines how to book courses and send applications is now available at [www.ipaf-training.com](http://www.ipaf-training.com). Courses must be booked i.e. registered with IPAF at least 24 hours before they are actually held. After courses are held, applications for PAL Cards for successful trainees can be sent in. Through this system, IPAF is able to ensure that training procedures are followed and to arrange surveillance and unannounced visits.

## Market overview guides

IPAF members enjoy special prices when purchasing the Lectura range of used machinery guides. These offer an overview and valuation of all common second-hand mobile machines on the European market, with titles covering



most types of equipment. The access platform volume includes the IPAF machine categories. Contact Lectura to order.

Tel: +49 911 430 899 0  
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E-mail: info@lectura.de

# When the auditor knocks

IPAF is stepping up its auditing process internationally to ensure that training is delivered to high standards on a consistent basis around the world. The IPAF training programme for platform operators is certified by TÜV as conforming to ISO 18878. More than 50,000 people are trained each year through a worldwide network of over 250 IPAF-approved training centres.

"One of the main reasons why IPAF training is popular is that you can go to any training centre and the training programme will be the same," says IPAF senior auditor Giles Council. "The only way we can guarantee that training is delivered to high standards is by stringent audit procedures."

There are two types of audits: annual surveillance visits and unannounced visits. IPAF-approved training centres receive a surveillance visit each year. This involves a review of the training facilities and identification of any corrective action needed. The auditor also examines the training paperwork and instructors' records to verify compliance with the documented training centre requirements. Unannounced visits are selected at random by the IPAF auditing team from the dates and locations provided through the IPAF online application system. The auditor assesses the day's training session, which includes a theory and a practical part.

The IPAF auditing team comprises independent, quality assurance professionals who have experience in the access industry. Together with Giles Council, Bill Buckley and Geoff Marshall form the mainstay

*The IPAF UK auditing team (from left to right): Geoff Council and Bill Buckley.*

of the UK auditing team. Dave Merrifield is the auditor for AWPT, IPAF's North American subsidiary, while Andrea Boldrini was recently appointed to audit training centres in Italy. IPAF is also looking to recruit auditors in Germany and the Netherlands.

"We are developing the auditing process in all countries and using country-based auditors," says Council. "These QA professionals know the language and have experience of local markets."

"The IPAF system is designed to be easy to follow," he continues. "Training centres that follow the procedures outlined in the operations manual should have no problems with audits. These audits are seen as a way of providing guidance, enabling the training centres to follow set procedures that help them deliver a high level of service."



# Instructors gather at PDS

# Bookings open for Summit 2007

**M**ore than 150 instructors attended the IPAF Professional Development Seminar (PDS) on 14 September in Manchester.

"The PDS is dedicated to continuing professional development," said Rupert Douglas-Jones, IPAF international training manager. "It is a consultation process with instructors where they can give input on what they would like to see IPAF doing. We also had some very good lectures."

IPAF technical officer Gil Male gave a to-the-point update of the

EN 280 revisions. Consultant Tim Watson examined ground load pressures and Ian Simpson from the HSE Safety Unit looked into causes of accidents investigated by the HSE.

**N**ext year's IPAF Summit will be held on 27 March 2007 at Whittlebury Hall in Northamptonshire, UK. Book early for dinner and accommodation to enjoy special discounts. Dinner is £49.95 per person plus VAT. Book a table for 10 and you get one place free, i.e. you pay for nine. A single room is £99, down from £130. To book rooms, call Whittlebury Hall at +44 (0)1327 857857 and quote the booking reference number 12939. Programme and speaker details will be available at [www.ipaf.org](http://www.ipaf.org)

## IPAF Diary 2006

**12-13 October**  
Ambiente Lavoro Convention  
Modena, Italy

**25-29 October**  
SAIE  
Bologna, Italy  
Stand 1, Rental SAIE, Hall 35

**25 October**  
IPAF Manufacturers' Technical Committee Meeting  
Bologna, Italy  
14.00  
Hotel Holiday Inn Bologna City,  
Piazza della Costituzione 1  
(Members only)

**26 October**  
IPAF Telehandlers Committee Meeting  
Bologna, Italy  
8.30-10.00  
Hotel Holiday Inn Bologna City,  
Piazza della Costituzione 1  
(Members only)

**Telehandlers Meeting** Bologna, Italy  
10.00-12.00  
Hotel Holiday Inn Bologna City,  
Piazza della Costituzione 1  
(Open meeting)

**4th IPAF Convention of the Italian Powered Access Industry**  
Bologna, Italy  
15.00-18.00  
Sala Bianca, SAIE Congress Centre

**23 November**  
Construction Industry Congress and Nolexpo  
Milan, Italy

**6 December**  
IPAF Training Committee Meeting  
Milnthorpe, UK  
(Members only)

**27 March 2007**  
IPAF AGM and Access Summit  
Whittlebury Hall, Northamptonshire, UK

**9-12 May 2007**  
Movint-Expologistica Bologna, Italy

Did you know? Details on IPAF meetings and events can be found at [www.ipaf.org/events.htm](http://www.ipaf.org/events.htm)

## New Members

### DEALER (GROUP MEMBER)/TRAINING

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### TRAINING COMPANIES

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**Central Training Services Ltd**  
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Web: [www.central-training.co.uk](http://www.central-training.co.uk)

**ASSOCIATION**  
**Scaffold Industry Association**  
Phoenix, AZ, US  
Tel: +1 602 257 1144  
Web: [www.scaffold.org](http://www.scaffold.org)

Aerial platforms + IPAF trained operators = Safe effective work at height Platformas sicuro ed efficace Hubarbeitsbühnen + IPAF geschulte Bediener = sicheres und effektives Arbeiten  
Piattaforme aeree di lavoro + Operatori formati da IPAF = lavoro in altezza sicuro ed efficace



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Autoridad mundial en técnicas de altura • De wereldwijde autoriteit in hoogwerker toegangstechniek