



# RAISING the standard

news from **IPAF** supporting the world of powered access

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[www.ipaf.org](http://www.ipaf.org)

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## International Awards for Powered Access take centre stage

Come 2 April 2009, the IPAF Summit and the first International Awards for Powered Access (IAPA) will be held at the Crowne Plaza Northwood in Dublin, Ireland.

The IAPAs celebrate and reward best practice. Categories include the IPAF Safety Champion of the Year, the Access Rental Company of the Year, and the New IPAF Training Centre of the Year.

"We have received almost 55 entries for the first ever IAPA, spanning world-leading companies in manufacturing and rental, as well as smaller, innovative companies," said Murray Pollok, managing editor of *Access International*, which is co-organising the event with IPAF. "Many of the entries are of an extremely high quality and it will be a difficult job for the judges."

The five-person IAPA judging panel includes individuals with particular areas of expertise on aerial platforms, rental, training and safety. All five are experienced professionals in their fields and all have extensive knowledge of the access industry. All judges have agreed that companies in which they have an interest will be excluded from participation in the 2009 IAPAs. The judges are:

- **John Ball**, Managing Director of Height for Hire and IPAF President
- **Lars-Petter Godenhielm**, Executive Chairman, Dinolift
- **Dan Kaplan**, Dan Kaplan Associates
- **Tony Mort**, Managing Director of AJ Access Platforms
- **Murray Pollok**, Managing Editor, *Access International*

Visit [www.ipaf.org/iapa](http://www.ipaf.org/iapa) to book your place at the IAPA dinner and for details on getting to the venue.



## United Rentals CEO to speak at IPAF Summit: Dynamic powered access solutions in difficult times

This year's IPAF Summit will focus on the theme of "Rent clever: Dynamic powered access solutions in difficult times". The Summit is free and open to all interested parties. It will be held on 2 April 2009, starting at 13.30 hours, at the Crowne Plaza Hotel Northwood in Dublin, Ireland. The keynote presentation will be given by **Michael Kneeland**, President/CEO of United Rentals, one of the largest construction equipment rental companies in the world. Kneeland will deliver straightforward strategies for rental companies and observations on differences between the US and European markets. Other speakers include:

- **John Ball**, Managing Director of rental specialist Height for Hire and IPAF President, who will look at how powered access specialists can react to difficult market conditions.
- **Maria Hadlow**, Editor of *Access International*, will analyse the UK powered access market.
- **Kevin O'Shea**, Safety and Training Director for US-based Mastclimbers, LLC and Chairman of IPAF's International MCWP Committee, will examine the development of mast climbing work platforms as a rental business.
- **Scott Hazelton**, Senior Principal & Director at research consultants Global Insight, will give background into the preparation of statistical research in the access rental market.
- **Pat Cox**, a former President of the European Parliament will look at how the opening of European markets bring trade opportunities.



## IPAF manager heads ERA training group

Rupert Douglas-Jones, IPAF international training manager, was appointed Head of the ERA Sub-Group on Operator Licences & Training at its meeting in Brussels in January.

The sub-group is part of the European Rental Association (ERA) EU Affairs Committee. It is tasked with formulating proposals with regards to operator training within the European market.

"The IPAF training programme has been tremendously successful and we have unique insights on how training works in different countries," said Douglas-Jones. "We have the benefit of experience and can help steer the group towards a common policy on operator licences and training."



Some 35 instructors attended the Benelux PDS in Dordrecht.



All smiles at the Swiss PDS in Zürich.

# Job Access welcomes young people at Intermat

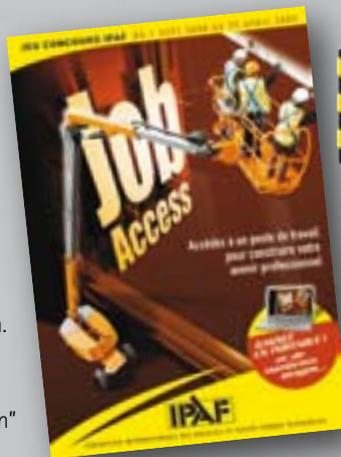
IPAF is inviting young people to learn about the access industry at the Intermat construction show in Paris. Job Access will be the focus of the IPAF stand E5 J 020 in the outdoor area.

Visitors will see platforms in action, including demonstrations to illustrate the dangers of not wearing a full body harness when operating a boom-type mobile elevating work platform, using a real-weight dummy on a specially modified Skyjack boom.

IPAF is also developing an engineering apprenticeship designed to lead to a "technician" level qualification.

"Job Access will give young people a wonderful chance to learn about the powered access business and understand the industry," said Pascal Deher of IPAF-France, who is leading the project. "It is not every day that 18-year-olds from technical high schools can gain insight into the workings of this complex and multifaceted business."

Schools interested in sending young people should register online at [www.ipaf.org/jobaccess](http://www.ipaf.org/jobaccess). They will then be given login details to complete a



questionnaire. Suitable groups will be sent to the Intermat show to attend a lecture at the IPAF stand and gain practical experience of operating a platform.

The 50-minute lecture will give an introduction to the powered access industry—history, development of

equipment, use of equipment, main employers in the industry (manufacturers, rental companies), main areas of employment (hydraulics, electronics, engineering, hire desk, etc.), safe operation and training. A small display on the history of the powered access industry will be on show.

At the end of the lecture, the attendees take a short test. A laptop will be awarded each day as a prize to the most successful participant. Attendees will also have the opportunity to test the equipment with an instructor and to watch the demonstration.

## A big step for professional development



Close to 400 IPAF instructors in six countries attended Professional Development Seminars (PDS) this year, signifying strong commitment to the training programme.

The PDS is the annual event for IPAF-qualified instructors and ensures that they remain up-to-date with legislation and training. It is a forum for the exchange of information between those who manage and those who deliver the training. Through attending the event, instructors gain Continuing Professional Development (CPD) points, necessary to maintain their IPAF instructor status.

"This is what makes the IPAF training programme unique," said IPAF managing director Tim Whiteman. "Our instructors are committed to continuous learning and improvement, and this whole process is systematically organised and documented."

A record 81,378 PAL Cards (Powered Access Licences) were issued through IPAF training centres in 2008. IPAF expects training to grow steadily in 2009, as new markets and industrial sectors recognise the benefits of internationally standardised operator training.



[www.ipaf.org](http://www.ipaf.org)

## Riley to drum up IPAF membership in North America

Gary Riley has joined IPAF's North American subsidiary, AWPT, to assist in building up IPAF membership and developing AWPT training centres. Riley is president of Aerial Platform & Telehandler Training based in Missouri, which is an IPAF member.

"Besides drumming up new members and following up with current affiliates, I'm also asking members and the industry what they think constitutes appropriate aerial work platform training," said Riley. "It is important that AWPT training is consistent with what the market demands."



Gary Riley (left) is building up IPAF membership in North America and is seen here with IPAF President John Ball (right).



The German PDS in Nürnberg drew in almost 65 instructors.

The Italian PDS was spread over two days to accommodate 70 instructors.



# Second party MEWP inspections: Independence and impartiality

IPAF has produced guidance for second party inspection bodies that carry out compulsory periodic in-service inspections (also known as thorough examinations) of mobile elevating work platforms (MEWPs).

In the MEWP industry, it is common practice in many countries to employ second parties, typically in-house engineers, for these tasks.

"This guidance should help companies demonstrate the independence, impartiality and integrity of the second parties that they employ," said IPAF technical officer Gil Male. "These are important attributes which help second party inspection bodies to demonstrate independence from competing pressures that could influence the results of the inspections/thorough examinations that they carry out."

The guidance defines the essential characteristics of a second party inspection/thorough examination system. It can be downloaded from the



Publications/Technical Guidance section of [www.ipaf.org](http://www.ipaf.org)

In the UK, access equipment used to lift people must be thoroughly examined by a competent person every six months. IPAF's CAP Card (Competent Assessed Person)

programme certifies that the holder has been independently assessed as being knowledgeable and able to carry out thorough examinations of platforms in the context of current legislation. The assessments focus on machine safety and are for experienced engineers. More information on the CAP programme is at [www.ipaf.org/cap](http://www.ipaf.org/cap)

## EN 280 Amendment 2 out for public comment

A second amendment to EN 280:2001 is being processed by national standards making bodies. EN 280:2001 currently may be used to demonstrate conformity to the Machinery Directive 98/37/EC. When published in the Official Journal of the European Union, the second amendment will allow the existing EN 280 standard to demonstrate conformity with the new Machinery Directive 2006/42/EC. This is a temporary measure until prEN 280, i.e. the proposed revision of EN 280:2001, is published.

The proposed revision (prEN 280) is due to be issued by CEN for public comment shortly. The extent of the comments received at public comment stage and the potential difficulties involved in resolving them will determine when the revision is published. It is not possible at this stage to anticipate the date of publication for the revised standard, said IPAF technical officer Gil Male.

## IPAF and ERA Rental Reports

IPAF members have the unique opportunity to obtain reports that contain groundbreaking research on the rental sector to help them plan business strategies. All three reports – the *IPAF European Powered Access Rental Report 2008*, the *IPAF US Powered Access Rental Report 2008*, and the *ERA European Equipment Rental Industry 2008 Report* – can be purchased at a special price of €440. Details at [www.ipaf.org](http://www.ipaf.org)

# TABS at Airbus in Hamburg

TABS, the German platform safety conference, will be held on 17 June 2009 at Airbus in Hamburg. Attendees will have a chance to tour the facility, but must register in advance due to tight security requirements.



Those interested should register by 17 April to profit from early bird conference fees. IPAF members get a discount. Visit [www.tagung-tabs.eu](http://www.tagung-tabs.eu) for details on the programme, registration, hotels and directions to the venue.

CREDIT: AIRBUS DEUTSCHLAND



## New Members

IPAF welcomes the following new members. Full contact details can be found in the Membership Directory at [www.ipaf.org](http://www.ipaf.org).

**COMPANY ASSOCIATES**  
Aerotecnica SpA, Italy  
CAMP SpA, Italy  
Safety Management Services, USA

**SERVICE (GROUP MEMBER)**  
Powered Access Certification Ltd, UK

**CONTRACTOR/SERVICE/ TRAINING**  
Training Services Ltd, UK

**TRAINING**  
Aerial Platform & Telehandler Training, USA  
Award Training Services Ltd, UK  
C&G Services (Europe) Ltd, UK  
Barry Donaghy, Training-4-Heights, UK

**DEALER/DISTRIBUTOR**  
Metrolift Inc, USA  
Norman Lauder Ltd, Ireland

Charles Fulton, BSD Training Ltd, Ireland  
Gatwick Group Training, UK  
Kentec Training Ltd, UK  
K Lewins, UK  
David Palmer, t/a Access Training Services, UK

**DEALER/HIRER**  
Nolven Srl, Italy

**HIRER/RENTAL**  
Aerial Platforms Ltd, UK  
Maquinarias Paco SL, Spain  
Simolo Srl, Italy  
Techman Srl, Italy  
Windhoist Ltd, UK

**TRAINING CENTRES**  
Arbeitsbühnen-Vertriebs- und Vermietungs GmbH, Germany  
Kögl GmbH, Austria  
Mollo Srl, Italy  
Müller Fördertechnik GmbH & Co KG, Germany  
Nacanco SpA, Italy  
Savis Service SNC, Italy  
Tracked Access Ltd, UK

**HIRER/RENTAL/TRAINING**  
Elev8 Access Platforms Ltd, UK  
FISE Formazione Srl, Italy

**HIRER/RENTAL/ CONTRACTOR/TRAINING/ USER**  
Brightcast Ltd, UK

**TRAINING CENTRES (SATELLITES)**  
Kingscote Ltd t/a Webbs Training Services, UK  
Mentor FLT Training Ltd, UK  
UP AG, Switzerland

**INDEPENDENT INSTRUCTORS**  
Anthony John Cannon, UK  
Hendrik Neveling, UK  
David Ray, UK  
Jason Woods, UK

**MANUFACTURER**  
Junjin Csm Ltd, South Korea

**USER**  
TFC Cable Assemblies, UK

**SERVICE**  
Peter Jones Consulting, UK

## IPAF Diary 2009

### 2 – 5 March

ARA The Rental Show  
Atlanta, GA, USA, Booth 5540

### 3 March

IPAF Manufacturers' Technical Committee (members only),  
Atlanta, GA, USA

### 11 March

IPAF Senior Instructors' Meeting  
Stoke on Trent, UK  
Annual Open Training Centre Meeting  
Stoke on Trent, UK

### 12 March

IPAF Training Committee Meeting (Training Committee only)  
Stoke on Trent, UK

### 25 – 28 March

MAWEV  
Kottingbrunn, Austria,  
Stand A36

### 2 April

IPAF AGM, Access Summit and International Awards for Powered Access (IAPA) Dinner  
Dublin, Ireland  
IPAF Council Meeting (members only)  
Dublin, Ireland

### 3 April

IPAF MCWP (UK & Ireland) Committee Meeting  
Dublin, Ireland

### 20 – 25 April

Intermat  
Paris, France, Stand E5 J 020  
Outdoor Area

### 23 April

IPAF MCWP (International) Committee Meeting  
Paris, France

### 12 – 14 May

Safety & Health Expo  
Birmingham, UK

### 14 – 16 May

XVII Assodimi/Assonolo Congress  
Bologna, Italy

### 9 June

Italian Training Working Group Meeting (members only)  
Bologna, Italy

### 10 – 12 June

Ambiente Lavoro  
Bologna, Italy

### 17 June

Tag der Arbeitsbühnensicherheit (TABS)  
Hamburg, Germany

### 25 – 26 September

Verticaaldagen Benelux,  
Hilvarenbeek, Netherlands

### 28 – 31 October

SAIE  
Bologna, Italy

### 12 – 15 November

Expoedilizia  
Rome, Italy

Did you know? Details on IPAF meetings and events can be found at [www.ipaf.org/events](http://www.ipaf.org/events)

Aerial platforms + IPAF trained operators = Safe effective work at height Platformas  
sicuro ed efficace Hubarbeitsbühnen + IPAF geschulte Bediener = sicheres und effektiv  
Piattaforme aeree di lavoro + Operatori formati da IPAF = lavoro in altezza sicuro ed efficace



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