



RAISING the standard

news from **IPAF** supporting the world of powered access

Summer 2017 Issue No. 32

www.ipaf.org

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IPAF President wants global focus on apprentices

The newly elected President of the International Powered Access Federation (IPAF) has used his inaugural address to call for the industry to attract more young people by creating apprenticeships and raising the profile of the career opportunities on offer.

Nick Selley, Group Business Development Director at AFI-Uplift Ltd, said: "Young people are the future of our industry. They are the leaders of tomorrow, and during my presidency I will be strongly promoting the need for our members to further develop their apprenticeship programmes.

"In my own company AFI, one in eight of our employees is an apprentice and we will be looking to continue this in the future. The hire industry creates very good opportunities, but IPAF needs to increase the industry's profile to encourage more young people to come on board."

The incoming IPAF President, chosen at the organisation's AGM in London, UK, on 4 April for a two-year term, added: "I'd like to thank outgoing President Andy Studdert for his excellent stewardship of IPAF and in particular for his contribution to the launch of the IPAF online training programme.

"When it comes to training IPAF is certainly relevant – our accredited courses are fundamental to the industry. But we need to be more proactive in raising industry standards. We don't just want to report accident statistics – we also need to develop initiatives to reduce them. Safety is paramount and our members need to believe in these values.

"And if IPAF is to be relevant to the

Nick Selley used his inaugural address at the IPAF Summit to call for positive action on attracting more young people into the industry.



industry it cannot act in isolation. That is why I will be seeking to develop closer collaboration with other industry groups in the UK and overseas, to ensure that IPAF is central to industry developments."

Nick Selley has been Group Business Development Director at AFI-Uplift Ltd for the past 14 years, and previously held similar roles at Zoom platform rentals in Germany, Nationwide Access Ltd and British Gas.

He succeeds Andy Studdert, CEO of NES Rentals, who served as President for the past two years and now joins the IPAF Council ex-officio in a newly created non-voting role of Immediate Past President. Brad Boehler, President of Skyjack, was elected Deputy President of IPAF, and Riwal's Norty Turner becomes Vice President.

Tim Whiteman continues in his role as CEO and Managing Director of IPAF.

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Nick Selley, IPAF President

VMMTC in MOT exemption and EU truck cartel talks

IPAF's Vehicle Mounted Manufacturers Technical Committee (VMMTC) met last month at APEX at the RAI conference and exhibition centre in Amsterdam, Netherlands.

Among the items under discussion by the group was the Department for Transport's proposal in the UK to remove the exemption from EU Regulation 45/2014 on periodic roadworthiness tests for motor vehicles and trailers – with the MOT exemption retained only for mobile cranes on a lorry-based chassis. This is mainly as they spend a limited time on public roads, restrictions as to the size of the cranes that can realistically fit inside a typical MOT testing station as well as function, though it was pointed out many vehicle-mounted MEWPs face the same issues. It was also pointed out that a machine could be on a long-term hire at one site for months or even years, or that a short-term hire that might initially be agreed between owner and contractor of a day could be extended to many weeks – meeting MOT renewal/expiry dates could therefore be an issue.

The group agreed that in many cases there is already a robust regime in place for ensuring the safety of vehicle-mounted MEWPs. Proposals have been put forward for a voluntary scheme developed by industry, and IPAF and the Construction Plant-Hire Association are considering a voluntary MOT; depending upon the outcome of the implementation of the UK legislation, which is anticipated that the legislation will come into force in May 2018. It was pointed out that in Italy there is a compulsory annual inspection for both vehicle mounts as well as the MEWP mounted on the back, either by a state institution or a private body who then report to the state institution, while Germany has a different regime again.

The committee also raised the potential requirement for a seven or 10-year inspection industry standard or guidance.

For more information or to join this group visit IPAF's committees page at www.ipaf.org



IPAF's team of UK auditors will be ready to start the new accreditation regime from September this year

IPAF launches new audit regime for UK rental members

Powered Access rental companies that are existing or future members of the International Powered Access Federation (IPAF) will soon have to pass a more stringent vetting and auditing process in the UK, following a resolution of IPAF's UK Country Council that was approved at the organisation's global AGM earlier this year.

From September this year, all IPAF's current and prospective rental company members will begin the process of submitting to a new annual audit procedure and on successful completion of the process will be accorded IPAF Rental+ status. The accreditation will be maintained through an annual site visit.

The existing IPAF Rental+ scheme will further be modified to allow members to achieve bronze, silver or gold accreditation dependant on them meeting certain key criteria during their audit process. IPAF's Rental+ scheme recently became Safety Schemes In Procurement (SSIP) accredited, so SSIP status will also be conferred on all UK rental member companies as a matter of course under the new system.

Tim Whiteman, CEO of IPAF, says: "This is a really positive evolution of IPAF membership for rental firms in the UK. It is important to point out that this change has been driven from within. It reflects

our members' desire that end users should have the utmost confidence that using an IPAF member company is the best guarantee in the marketplace that their clients will always receive the highest possible levels of safety, expertise and customer service."

The new audit regime will begin in September 2017 and all existing IPAF rental members in the UK will have until September 2019 to comply. The audit is designed to provide a management tool to signpost where and how businesses can improve their health & safety, quality and environmental performance, add recognised value to rental businesses and reduce time and cost spent completing other pre-qualifying questionnaires. It also supports or leads to ISO9001, 14001 and 18001 certification. Outside of the UK, the IPAF Rental+ accreditation remains open to IPAF rental members.

For more information visit audits@ipaf.org

Latest Andy Access safety posters launched

There are now three new posters in the Andy Access safety series: "Danger, keep well clear"; "Do not jump out of the platform"; and "Register pre-owned machines". The posters, for which IPAF Technical & Safety Executive Chris Wraith has been given a "Guardian Angel" Award by ROSPA in the UK, are available to download now in all main IPAF languages by clicking on www.ipaf.org/andyaccess



IPAF ASIA Conference is a hit

The IPAF Asia Conference in Changsha, China, was a resounding success, with more than 300 delegates from across Asia and further afield in attendance to hear a strong line-up of speakers, many of whom stayed on to participate in a guided tour of the nearby Sinoboom manufacturing and assembly plant the following day.

Among key messages delivered, Hu Yuhong of the Chinese State Administration of Work Safety described the huge strides made so far in reducing fatalities following the Chinese president's declaration that development must not be at a cost to human lives.

Sticking with the safety theme, Eagle Cheng from 3M China demonstrated harness use and Raymond Wat, IPAF's SEA Regional Manager, led the hall in signing a mass pledge on the use of harnesses and lanyards in boom-type platforms. The two round-table discussions also touched on the fact that striving for safety in construction in China is one of the key driving factors in the burgeoning MEWP rental business. Previously very few construction firms used the equipment and it was almost solely used in shipbuilding. As the authorities demand greater safety however more contractors are switching to MEWPs which are a safer way to work at height.

In terms of the market and the opportunities and challenges for companies seeking to expand in China, Nick Selley, IPAF's President, gave a very comprehensive overview of how to grow and manage your rental fleet. Tim Rule offered a fascinating presentation on how to differentiate from the competition to continue to grow and expand a business, pointing out that in a growing market the danger is that demand outstrips supply so platform rental becomes "commoditised", but as the market matures he said rental firms will need to specialise to capture more market share and that there is always scope to do this. "Capture the data,

work out what is most profitable or where you can cross sell and do more of that," he advised.

Meanwhile, Adrian Bolton of Alimak Hek gave a talk on benefits of mast climbing work platforms (MCWPs) and Jason Woods, IPAF's Middle East and India Representative, spoke of how the Middle East is switching on to MCWPs in order to deliver some mega projects efficiently and safely. Steve Cole from Hertz Rentals talked about how an emphasis on safety can help rental companies grow their business, pointing out that the younger generation of construction workers will demand the higher standards of quality and safety and do not want to be at risk when they work or revert to other methods of working at height such as scaffolding when they know how good and safe MEWPs are. He also noted that costs are competitive and companies can't afford to pay compensation if accidents happen and they are found to have compromised on worker safety.

Bai Ri, IPAF's China Representative, closed the conference with an explanation of what IPAF training can do to improve safety. A gala dinner was then given in the evening ahead of the Sinoboom factory tour the next day. For more details see www.ipaf.org

Steve Cole,
Hertz Rentals



IPAF shortlisted for silver-screen award

IPAF's eLearning film has been nominated as a finalist in the 2017 International Media Festival for Prevention Multimedia Competition. The film will be shown at the International Media Festival for Prevention (IMFP) between 3-6 September 2017, in Singapore, where the award winners will be announced.

The International Media Festival for Prevention (IMFP) is an integral part of the XXI World Congress on Safety and Health at Work 2017. The festival offers an overview of films and multimedia productions about safety and health at work from all over the world and provides an opportunity for participants to present their projects to a major group of influential international safety and health professionals.

The Festival is organised by the International Social Security Association (ISSA), in particular the International Section for Electricity and the International Section for Information.



Bai Ri, IPAF China Representative



Save the date – Europlatform 2017



The 11th Europlatform will be held at the Warsaw Marriott Hotel, Warsaw, Poland, on 14 September 2017. Firmly established as an essential event in the rental industry, the one-day conference is targeted at senior and middle managers of rental companies.

Confirmed speakers include:

■ **Phil Godding**, JLG and chair of

IPAF manufacturers' committee: Standardisation of machine controls.

■ **Martin Vögtli**, founder/CEO, Sky Access:

■ **Lee Perry**, Platform Media & Marketing: Using video and other media to improve sales.

■ **Harry McArdle**, Easy-Uplifts: participant on round-table on new markets.

■ **Jacco de Kluijver**, VP sales and marketing, Terex AWP EMEAR: participant on round-table.

■ **Euan Youdale**, Access International: market trends.

The conference will be in English with simultaneous translation into Polish.

There will be a networking event for conference delegates on the

evening of 13 June at the Sky bar of the Marriot hotel from 18.00 to 20.00.

■ To reserve your ticket book online at www.europlatform.info. Early bird rate ends 14 August 2017.

IPAF Global Rental Market Report will be published soon. Copies can be ordered using the online booking form at www.ipaf.org/reports

New members

IPAF welcomes the following new members. Full contact details can be found in the Membership Directory at www.ipaf.org

COMPANY ASSOCIATE

Bebington & Wilson Ltd, Prestatyn, Denbighshire, UK

Wright Property, Leeds, Yorkshire, UK

Theo Jäckering, 48488 Emsbüren, Germany

SpanSet AG, 8618 Oetwil am see, Switzerland

Leap Like A Salmon, Pudsey, West Yorkshire, UK

DEALER/DISTRIBUTOR (GROUP)

Boels Verleih GmbH, 47877 Willich, Germany

HIRER/RENTAL

Beijing Xiangyuncheng Building Decoration Engineering co Ltd, Beijing, China

Beijing Shengshi Chengguang Machinery and Equipment Leasing Co Ltd, Beijing, China

Height Platforms Ltd, County Kildare, Ireland

HIRER/RENTAL/TRAINING

HKL Baumaschinen GmbH, 22339 Hamburg, Germany

INSTRUCTORS

Silvio Becker, 06686 Lützen OT Zorbau, Germany

Nuno-Miquel Vaz-Rosendo, 22457 Hamburg, Germany

Derrick Charles Lewis, March, Cambridgeshire, UK

Lukas Gerber, 4467 Rothenfluh, Switzerland

Anthony James Kidger, Rotherham, Yorkshire, UK

David Thomas Freebody, Kings Cliffe, East Northamptonshire, UK

Manfred Angerer, 86672 Thierhaupten, Germany

Enrico König, 36404 Vechta, Germany

Bruno Wabnitz, 36132 Eiterfeld, Germany

PRESS

Petrica Editores, P-1900-42 Lisbon, Portugal

SERVICE

Altec France Sarl, 21066 Dijon, France

TRAINING

Collé Vermietung Und Verkauf GmbH, 32017 Bad Salzuflen, Germany

Vibrant Consultancy WLL, Al Handaza Street, Qatar

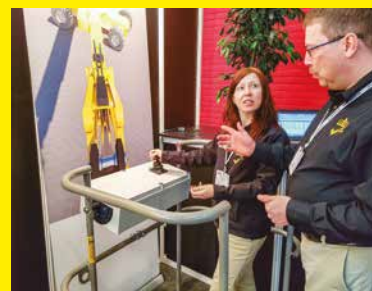
TRAINING (GROUP)

CTA Group, Chesterfield, Derbyshire, UK

MEWP controls research project takes to the road

Chris Wraith, IPAF's Technical & Safety Executive, is conducting international research into MEWP control movement in relation to the direction of platform raising and lowering. He will be analysing the data for an ongoing ISO TC 214.1 project drafting a new design standard ISO WD 21455 "Mobile elevating work platforms – Operator's controls – Actuation, displacement, location and method of operation". A mirror project is also being conducted in Australia.

Look out for the IPAF team and the mock-up MEWP at an event near you soon. Chris Wraith says: "We need thousands of people to participate in this important project to provide factual data to assist ISO committee members in making recommendations to standardise the direction of MEWP control movement. This research project is a key part to determining potentially one of the most significant advances in MEWP design which will have a positive impact on safe MEWP operation worldwide."



IPAF Diary 2017

20–22 June 2017

Safety & Health Expo

Excel, London

IPAF will be exhibiting at the Safety & Health Expo, stand number R90.

29–30 June 2017

OSH India

IPAF presents a working panel on the Safe Use of MEWP equipment, moderated by Jason Woods of IPAF and featuring panellists Mohit Madan of Eastman; Atul Sharma of Manlift India; and Stephen Phillip Storey of Larsen & Toubro.

16–18 August 2017

Expo Proteção 2017

Expo Center Norte, Sao Paulo, Brazil

IPAF will be exhibiting at Expo Proteção 2017, booth number 1500.

8–9 September 2017

Platformers' Days 2017

Hessen Hotelpark Hohenroda, Germany

14 September 2017

Europlatform 2017

Warsaw Marriott Hotel, Warsaw, Poland
www.europlatform.info

20–22 September 2017

JDL 2017

Beaune, France

20–23 September 2017

BICES 2017

New Beijing International Exhibition Centre

5–7 October 2017

Giornate italiane del sollevamento (GIS)

Exhibition Centre of Piacenza

12 October 2017

ALH Conference & Awards 2017

Marriott Biscayne Bay Hotel, Miami, USA

31 October–3 November 2017

APEX Asia in conjunction with CeMAT Asia

Shanghai, China

ALL IPAF EVENTS ARE LISTED AT www.ipaf.org/events